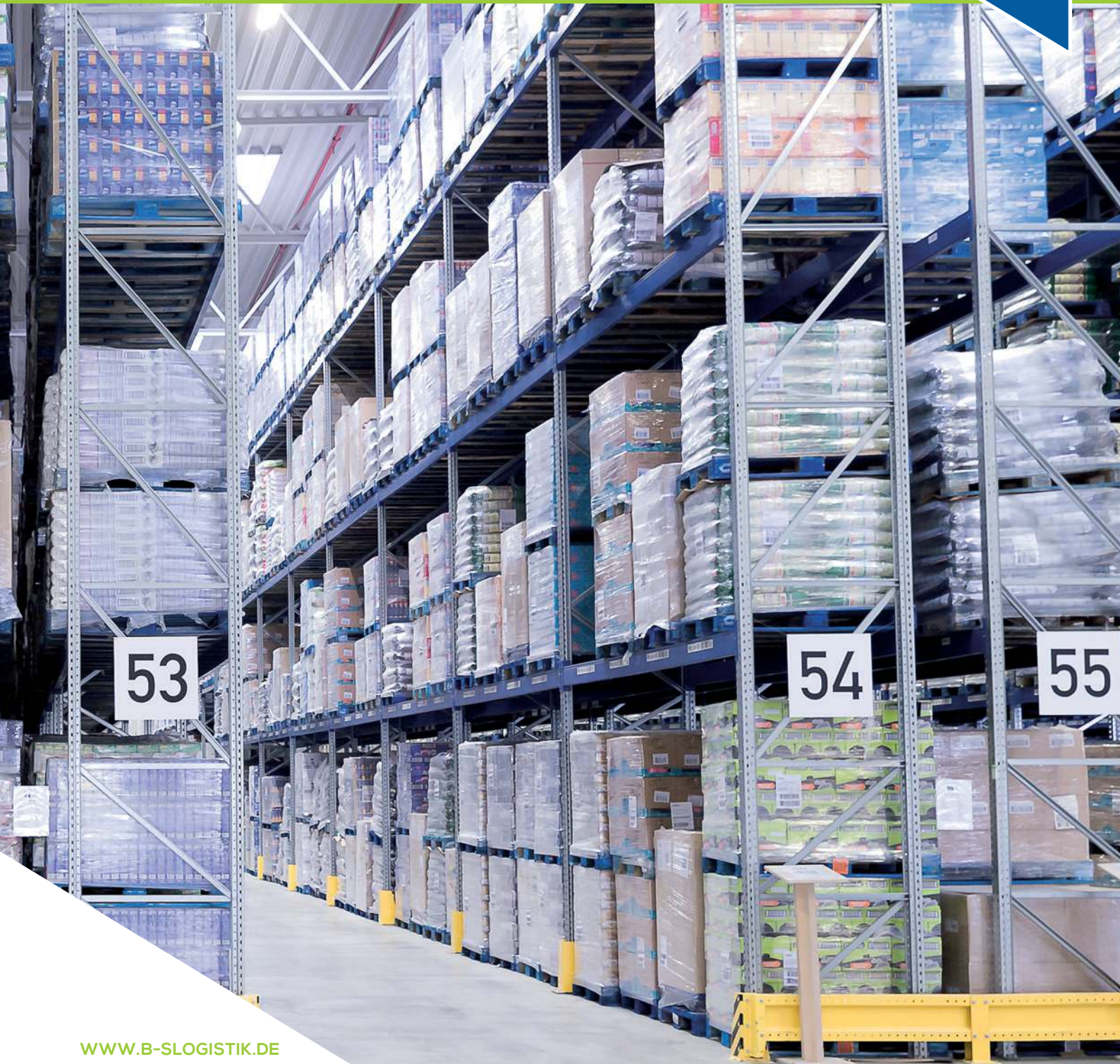


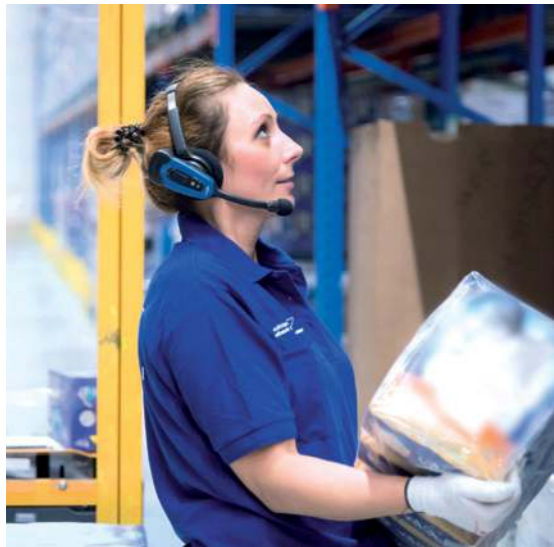
B+S

Logistik und Dienstleistungen



WWW.B-SLOGISTIK.DE

**YOUR LOGISTICS ORDER –
WE TAKE CARE OF IT!**



AT THE FOREFRONT OF LOGISTICS

B+S GMBH LOGISTIK UND DIENSTLEISTUNGEN

► Founded in 2001 by Stefan Brinkmann and Hans-Dieter Schürmeyer in Beelen / Westfalia, Germany, B+S has developed from a two-man operation with 5,000 m² of warehouse space into a well-established, medium-sized logistics company.

Over the years, further IFS-certified company sites have been added throughout Germany. Today, we have more than 10 modern logistics centres in Germany, with a total area of 320,000 m².

We have established ourselves as a reliable business partner as a result of our confident actions, transparent and cost-efficient work processes and our flexibility and passion for logistics, especially in the areas of E-commerce fulfilment, promotional goods logistics and contract logistics.

The excellent performance and commitment of our more than 750 staff has allowed B+S to grow into one of the leading logistics providers.

Since all customers have their own specific requirements for the logistics of their goods, we at B+S have made it our job to work with our customers to develop customised solutions that fit: a flexible combination of warehouse and transport logistics, order picking, packing, diverse value-added services such as co-packing and quality assurance, and high-quality IT services.

There are no off-the-peg logistics concepts at B+S. We give you services that are precisely tailored to your project. Made to measure service – this is what we call customer orientation.

“Your logistics order – we take care of it!”



STEFAN BRINKMANN
MANAGING PARTNER

OUR LOCATIONS

BORGHOLZHAUSEN (HEADQUARTERS)

• 12,500 m²
Am Teuto 12
33829 Borgholzhausen
Email: borgholzhausen@b-slogistik.de

ALZENUA

• 85,000 m²
• 10,000 m² cooled area (0°-16°C)
Industriegebiet Süd D10
63755 Alzenau
Email: alzenau@b-slogistik.de

AUGUSTDORF

• 8,500 m²
Imkerweg 19c
32832 Augustdorf
Email: augustdorf@b-slogistik.de

BIELEFELD

• 53,000 m²
• 10,000 m² cooled area (0°-16°C)
Fuggerstrasse 13 + 17
33689 Bielefeld
Email: bielefeld@b-slogistik.de

BREMEN

• 25,000 m²
Ludwig-Erhard-Str. 22
28197 Bremen
E-Mail: info@b-slogistik.de

EPPERTSHAUSEN

• 21,000 m²
Einsteinstrasse 9 / Siemensstrasse
64859 Eppertshausen
Email: eppertshausen@b-slogistik.de

HAMBURG

• 33,000 m²
Moorburger Bogen 12
21079 Hamburg
Email: hamburg@b-slogistik.de

HERFORD

• 27,500 m²
Röntgenstrasse 8
32052 Herford
Email: info@b-slogistik.de

NUREMBERG

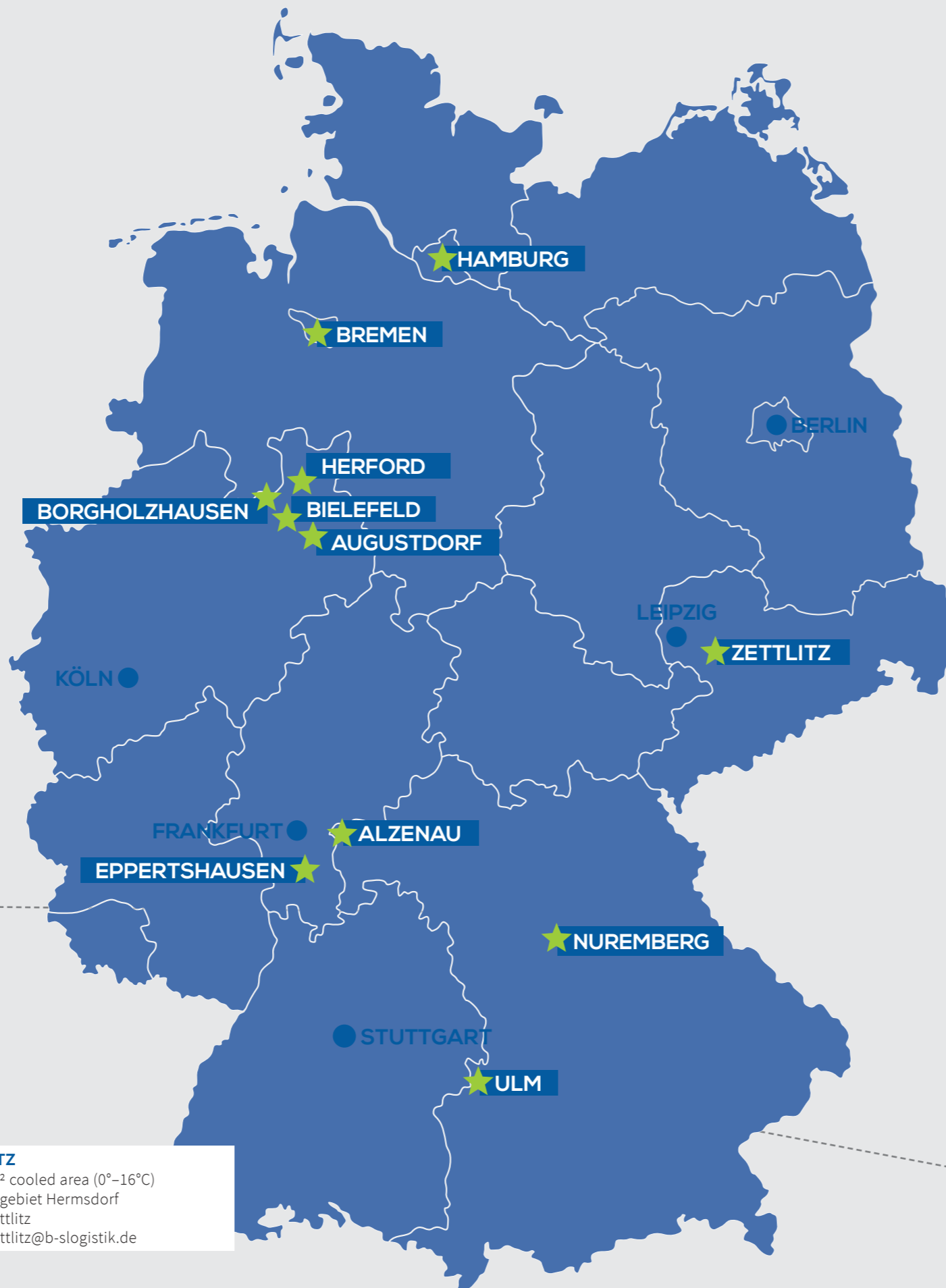
• 11,000 m²
Daimlerstrasse 7
90592 Schwarzenbruck
Email: info@b-slogistik.de

ULM

• 11,000 m² cooled area (0°-16°C)
Am Tower 2
89340 Leipheim
Email: info@b-slogistik.de

ZETTLITZ

• 8,500 m² cooled area (0°-16°C)
Gewerbegebiet Hermsdorf
09306 Zettlitz
Email: zettlitz@b-slogistik.de



OUR SERVICES



WAREHOUSE &
CONTRACT LOGISTICS



E-COMMERCE
FULFILMENT



COLD CHAIN &
PHARMACEUTICAL LOGISTICS



VALUE-ADDED
SERVICES



TRANSPORT
LOGISTICS



PROMOTIONAL GOODS
LOGISTICS



LOGISTICS MODULES FLEXIBLY COMBINED

WAREHOUSE AND CONTRACT LOGISTICS FROM A SINGLE SOURCE

➤ Whatever the industry: we put together customised logistics concepts for your company and implement them with purpose and expertise. As a contract logistics provider, we are the reliable partner at your side, so that you can concentrate on your core business. Numerous customers already place their trust in our experience. This starts with the earliest stages of project planning:

B+S works closely with you to determine all the necessary processes. We put together your contract logistics by combining our flexible logistics modules – a mix of storage, transport, value-added services, IT and process control. We provide all the necessary services along the supply chain from one single source.

WE OFFER YOU:

- + Logistics experience, since 2001
- + Logistics concept development and implementation
- + Around 320,000 m² of logistics space throughout Germany
- + High-bay, block and picking storage
- + Order picking and value-added services
- + IT interface solutions

*“Your challenge:
our motivation.”*



THOMAS FINKE
SALES

ORDERED ONLINE – WITH THE CUSTOMER TOMORROW

B+S HANDLES E-COMMERCE LOGISTICS

➤ E-commerce has been booming for many years. The success of every web shop depends on the reliable dispatch of its goods. B+S supports your online business from the receipt of goods to the dispatch of customer orders – quickly, efficiently and thoroughly. We store your goods, check them for defects, pick orders accurately and pack the articles ready for dispatch. And since first-class e-commerce requires good service, we also handle returns processing. If required, we can also offer holistic concepts that integrate customers, marketing services, shop design, IT and logistics.

FULFILMENT, AS IT SHOULD BE:

- + Storage and quality control
- + Order picking
- + Packaging and shipment
- + Reliable, quick and safe
- + Returns und quality management
- + IT interfaces created by B+S, in-house
- + Web shop creation and web shop management by IT subsidiary

“Improving customer loyalty is our challenge for the future.”



KLAUS DOTZLER
E-COMMERCE SALES /
BUSINESS DEVELOPMENT



COLD STORAGE LOGISTICS FOR PHARMACEUTICALS AND FOOD

► With its many years of experience in logistics, B+S is a reliable partner for customers in the healthcare and food industry. At several of our locations, we provide temperature and hygiene controlled areas for storing your foodstuffs and pharmaceutical goods. We are authorised to store pharmaceuticals in accordance with § 37 of the German Medicines Act. B+S also offers temperature-controlled transport and comprehensive returns management services.

Numerous value-added services are also available: our expert employees tackle not only quality assurance, but also order picking and packaging. Our wholesale trade permit allows us to order pick packages, carry out co-packing and create assortments for the food and pharmaceutical industry. We also specialise in the construction and stocking of displays.



OUR FOOD AND PHARMACEUTICAL LOGISTICS AT A GLANCE:

- + IFS “Higher Level” certification and compliance with GDP and HACCP
- + Storage in compliance with AMG §67 (German Medicines Act)
- + Wholesale trade permit for pharmaceuticals
- + Value-added services such as order picking and display fabrication
- + Customised solutions from a single source
- + Product-dependent storage with-in various temperature ranges from -25 to +25 °C.

“We apply the highest standards of hygiene and safety when handling sensitive goods.”



ANDRÉ GEBHART
AUTHORISED REPRESENTATIVE/
PROJECT MANAGER
PHARMA / HEALTHCARE





THERE'S MORE TO IT VALUE-ADDED SERVICES IN THE SPOTLIGHT

► We believe that logistics have to offer the customer added value. This is why we take care of all the logistics processes for you along the value-added chain. From goods acceptance and quality assurance through to assortment creation, we cover all the services. Specialising in display construction, we support our customers in the development of displays, which we can also produce, package, stock and set up in the shop, if desired.

Our services ensure that your goods leave our warehouse in optimum condition and reach their destination safely. All of our added-value services are available at each of our 10 locations and are provided by qualified staff. With our modern equipment, such as fully automated packaging lines, we always ensure top quality.

DISPLAY FABRICATION & CO-PACKING:

- + Display fabrication, development and stocking
- + Packaging goods
- + Creating assortments
- + Foil sealing and shrink wrapping – for optimal packaging
- + Mailing packaging
- + Product markings and labelling

“For us, transparency and trust are a matter of course.”



SABRINA PRELL
SALES

WE MOVE THINGS

B+S SETS YOUR GOODS IN MOTION

➤ Whether nationally or internationally: we transport your goods safely and reliably. With our efficient logistics structures, many years of experience, great flexibility and trained, multi-lingual staff, we make sure that your goods reach their destination on time. Our modern and environmentally friendly fleet of vehicles enables us to transport refrigerated and non-refrigerated goods and take care of special transport operations.



ELENA VAZQUEZ
SALES

AS A CARRIER, WE OFFER:

- + 80 of our own modern refrigerated and tarpaulin trucks
- + Punctuality and reliability
- + Professional, trained personnel, from dispatchers to drivers
- + Refrigerated and non-refrigerated goods/food and non-food
- + Modern telematic systems
- + 24/48-hour service in Germany, the EU and Switzerland
- + IT interface solutions



WE'LL BE PREPARED

RELIABLE PROMOTIONAL GOODS LOGISTICS

“Every kilometre we drive moves your business forwards.”

➤ As a leading specialist in promotional goods logistics, we have been conscientiously providing storage logistics services and transporting all kinds of promotional goods on schedule for many years. We are able to take on new orders even at short notice and to process them quickly and straightforwardly. All the value-added services you need are provided by experienced staff – from picking and packaging through to display construction for large discounters and retailers. We are your logistics partner when speed is of the essence!

WE OFFER YOU:

- + Comprehensive value-added services (food and non-food)
- + A logistics area of around 320,000 m² for refrigerated and non-refrigerated products
- + With up to 18,000 storage spaces, we carry out promotional goods operations within two days
- + Provision of loading devices and loading management
- + Container handling
- + 10 locations throughout Germany





BETTER SAFE THAN SORRY

QUALITY FOR FOODSTUFFS AND PHARMACEUTICAL PRODUCTS

➤ The International Featured Standard, or IFS for short, was introduced in 2003, originally to improve and ensure food safety in Europe. The IFS criteria were formulated by the German Retail Association (HDE) and the Fédération des Entreprises du Commerce et de la Distribution (FCD).

Your goods are safe with us: our quality management is certified according to IFS – we meet these standards with 99 percent compliance! B+S offers you the very highest quality and hygiene standards for all logistical processes and additional services. Naturally, we also facilitate batch traceability of the products in accordance with TVO 178. Highly qualified personnel ensure that this level of service is continuously maintained. We are experts when it comes to sensitive goods such as foodstuffs, pharmaceutical products and animal feed.

“Our certified logistics expertise ensures a permanently high standard.”

OUR QUALITY GUARANTEE:

- ⊕ Regular checking by accredited certifiers
- ⊕ Compliance with the IFS “Higher Level” standard at all locations
- ⊕ Greatest possible safety and reliability ensured by checking of implementation quality
- ⊕ Outstanding quality for all stations along the supply chain

FULLY STAFFED PERSONNEL FOR PEAK PERIODS

➤ The demand for logistics services fluctuates dramatically throughout the course of the year, making personnel planning difficult for companies in this sector. In the worst case, a lack of personnel in peak periods can mean that orders cannot be fulfilled as required and can even result in orders having to be declined.

B+S customers have no need to worry about this. If staffing levels are running low, B+S helps out by providing trained personnel to work at the customer's premises. With our qualified employees, our customers have the personnel capacity to fulfil their orders on time and in the best possible way, even at peak times.



WELL CONNECTED IT FROM A SINGLE SOURCE

➤ Our subsidiary SYSCON GmbH creates stable, ultra-modern IT structures for your logistics operations. In this way, we offer our customers the highest level of technical reliability to ensure that all logistics processes are carried out without disruption. Creating interfaces between your software and ours is not a problem for us. SYSCON is your partner for comprehensive IT services, from network architecture and system solutions through to project organisation and operational management. The staff at SYSCON are certified and given regular training so that they can carry out their tasks and meet the requirements at the highest level.



IT EXPERTISE IN LOGISTICS:

- + Creation of EDI/XML interfaces
- + Warehouse management software – from pallet management to piece picking
- + Pick-by-voice
- + Telecommunications solutions
- + VMware cluster
- + Hosting solutions
- + IT interface solutions

“We are your partner for professional IT infrastructure solutions.”



SÖREN KORF
MANAGING DIRECTOR

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Systeme plus Consulting
Am Teuto 12
33829 Borgholzhausen,
Germany
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Fax: 05425. 27 98 - 9
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